

THE INTELLIGENT CALL ROUTER PROVIDER

### What suits you?

- Are you sales-driven based on customer needs and enjoy helping customers with creative custom solutions?
- Do you want to develop yourself in an inspiring telecom environment and enjoy hosting AI co-creation sessions with major accounts?
- Do you want to contribute to a growing, globally operating, and innovative organization?
- Are you looking for an organization that gives you the space to learn and grow?



We offer the culture where that is possible.

### What will you do?

- You approach customers, analyze their needs, and host "voice of customer" sessions to develop client- and industry-specific solutions.
- As a sales driver, you build relationships with potential customers and generate new business with medium and large accounts.
- Together with a professional team, you create proposals tailored to customer needs.
- You negotiate and convince customers of the value of our solutions.

### What do we offer?

- An energetic, flexible work environment with opportunities for growth.
- Training budget, pension plan and travel allowance.
- Access to a laptop and smartphone.
- Focus on employees and company outings.

### About MCXess

MCXess has been a pioneer and leader in the telecom market since 2002. We are a fast-growing company providing customized solutions to both multinationals and SME clients in more than 150 countries. Our success is based on 'customer intimacy'. With our innovative platform, we improve the accessibility, customer service, and direct marketing of our clients.

We highly value a positive work environment where employees feel appreciated, can grow, and where everyone feels valued.

Our slogan is '**Unbelievable! Everything is possible**'

Make an incredible career at MCXess! Are you excited about the position of Account Manager at our company? Apply via the application form [on this page](#). You can also call or WhatsApp for more information to Ruud van der Aar, at 06 - 47 47 47 65.

MCXess B.V.

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